

08/16/00



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Date of Deposit: August 16, 2000

CERTIFICATE UNDER 37 CFR 1.10:
The undersigned hereby certifies that this Patent Application has been deposited with the United States Postal Service as "EXPRESS MAIL," postage prepaid, "express mail post office to addressee" service as required by 37 C.F.R. 1.10 on the date indicated above, in an envelope addressed to the Assistant Commissioner for Patents, Washington, DC 20231

Signature of Person Mailing Paper

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Jc886 U.S. PTO
09/639740
08/16/00

PATENT
Attorney Docket No.: 1113-201

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

In re application of:	Dver	Group Art Unit:	Unknown
SERIAL NO.:	Unknown	Examiner:	Unknown
FILING DATE:	August 16, 2000		
FOR:	LEAD SUSPECT MANAGEMENT		

TRANSMITTAL LETTER

Assistant Commissioner for Patents
Washington, DC 20231

Sir:

Transmitted herewith for filing is a utility patent application under 35 U.S.C.

§111(a) of Dver for LEAD SUSPECT MANAGEMENT. Enclosed are the following:

1. Utility patent application, including Specification and Abstract (46 sheets),
2. Drawings (17 sheets),
3. Inventor's Declaration and Power of Attorney (2 sheets),

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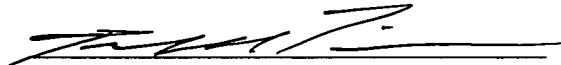
EK679799847US
June 15, 2000

1. Verified Statement by Small Business Concern Claiming Small Entity Status (2 sheets),
5. A Credit Card Payment Form (1 sheet), and
6. A self addressed stamped postcard.

A credit card payment form is attached authorizing payment of the filing fee in the amount of \$804.00. Please stamp the postcard indicating the serial number assigned to this patent application.

Respectfully submitted,

By:



Rochelle Lieberman
Registration No. 39,276

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August 16, 2000

PTO/SB/10 (1-99)

Approved for use through 09/15/2000. GPO 3031/0031
Patent and Trademark Office, U.S. DEPARTMENT OF COMMERCE

Under the Paperwork Reduction Act of 1995, no persons are required to respond to a collection of information unless it displays a valid OMB control number.

STATEMENT CLAIMING SMALL ENTITY STATUS (37 CFR 1.9(f) & 1.27(c))—SMALL BUSINESS CONCERN		Docket Number (Optional) 1113-201
Applicant, Patentee, or Identifier: <u>Dyer</u>		
Application or Patent No.: _____		
Filed/Issued: <u>Filed herewith</u>		
Title: <u>Lead Suspect Management</u>		
I hereby state that I am <input type="checkbox"/> the owner of the small business concern identified below <input checked="" type="checkbox"/> an official of the small business concern empowered to act on behalf of the concern identified below:		
NAME OF SMALL BUSINESS CONCERN: <u>Lead Factory Inc.</u>		
ADDRESS OF SMALL BUSINESS CONCERN: <u>23 Nancy Drive, Ashland, MA 01721</u>		
<p>I hereby state that the above identified small business concern qualifies as a small business concern as defined in 13 CFR Part 121 for purposes of paying reduced fees to the United States Patent and Trademark Office. Questions related to size standards for a small business concern may be directed to: Small Business Administration, Size Standards Staff, 409 Third Street, SW, Washington, DC 20415.</p> <p>I hereby state that rights under contract or law have been conveyed to and remain with the small business concern identified above with regard to the invention described in:</p> <p><input type="checkbox"/> the specification filed herewith with title as listed above. <input type="checkbox"/> the application identified above. <input type="checkbox"/> the patent identified above.</p> <p>If the rights held by the above identified small business concern are not exclusive, each individual, concern, or organization having rights in the invention must file separate statements as to their status as small entities, and no rights to the invention are held by any person, other than the inventor, who would not qualify as an independent inventor under 37 CFR 1.9(c) if that person made the invention, or by any concern which would not qualify as a small business concern under 37 CFR 1.9(d), or a nonprofit organization under 37 CFR 1.9(e).</p> <p>Each person, concern, or organization having any rights in the invention is listed below: <input type="checkbox"/> no such person, concern, or organization exists. <input checked="" type="checkbox"/> each such person, concern, or organization is listed below: Sedona Corporation Separate statements are required from each named person, concern or organization having rights to the invention stating their status as small entities. (37 CFR 1.27)</p> <p>I acknowledge the duty to file, in this application or patent, notification of any change in status resulting in loss of entitlement to small entity status prior to paying, or at the time of paying, the earliest of the issue fee or any maintenance fee due after the date on which status as a small entity is no longer appropriate. (37 CFR 1.28(b))</p>		
NAME OF PERSON SIGNING: <u>Alyssa Dyer</u>		
TITLE OF PERSON IF OTHER THAN OWNER: <u>President</u>		
ADDRESS OF PERSON SIGNING: <u>23 Nancy Drive, Ashland, MA 01721</u>		
SIGNATURE: <u>Alyssa Dyer</u>		DATE: <u>8-15-00</u>

Small Entity Statement. This form is estimated to take 0.2 hours to complete. Time will vary depending upon the needs of the individual case. Any comments on the amount of time you are required to complete this form should be sent to the Chief Information Officer, Patent and Trademark Office, Washington, DC 20231. DO NOT SEND FEES OR COMPLETED FORMS TO THIS ADDRESS. SEND TO: Assistant Commissioner for Patents, Washington, DC 20231.

Approved for use through 09/30/2000. PTO 5810 (1-99)
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STATEMENT CLAIMING SMALL ENTITY STATUS (37 CFR 1.9(f) & 1.27(c))--SMALL BUSINESS CONCERN

Docket Number (Optional)
 1113-201

Applicant, Patentee, or Identifier: Dver

Application or Patent No.: _____

Filed or Issued: Filed herewith

Title: Lead Suspect Management

I hereby state that I am

- ☐ the owner of the small business concern identified below.
☒ an official of the small business concern empowered to act on behalf of the concern identified below.

NAME OF SMALL BUSINESS CONCERN Sedona Corporation

ADDRESS OF SMALL BUSINESS CONCERN 649 N. Lewis Road, Suite 220,
Limerick, PA 19468

I hereby state that the above identified small business concern qualifies as a small business concern as defined in 13 CFR Part 121 for purposes of paying reduced fees to the United States Patent and Trademark Office. Questions related to size standards for a small business concern may be directed to: Small Business Administration, Size Standards Staff, 409 Third Street, SW, Washington, DC 20416.

I hereby state that rights under contract or law have been conveyed to and remain with the small business concern identified above with regard to the invention described in:

- ☐ the specification filed herewith with title as listed above.
☐ the application identified above.
☐ the patent identified above.

If the rights held by the above identified small business concern are not exclusive, each individual, concern, or organization having rights in the invention must file separate statements as to their status as small entities, and no rights to the invention are held by any person, other than the inventor, who would not qualify as an independent inventor under 37 CFR 1.9(c) if that person made the invention, or by any concern which would not qualify as a small business concern under 37 CFR 1.9(d), or a nonprofit organization under 37 CFR 1.9(e).

- Each person, concern, or organization having any rights in the invention is listed below:
☐ no such person, concern, or organization exists.
☒ each such person, concern, or organization is listed below.

Lead Factory Inc.

Separate statements are required from each named person, concern or organization having rights to the invention stating their status as small entities. (37 CFR 1.27)

I acknowledge the duty to file, in this application or patent, notification of any change in status resulting in loss of entitlement to small entity status prior to paying, or at the time of paying, the earliest of the issue fee or any maintenance fee due after the date on which status as a small entity is no longer appropriate. (37 CFR 1.28(b))

NAME OF PERSON SIGNING Marco Emrich

TITLE OF PERSON IF OTHER THAN OWNER President and CEO

ADDRESS OF PERSON SIGNING 649 N. Lewis Rd., Ste 220, Limerick, PA 19468

SIGNATURE [Signature] DATE 08/14/00

Burden Hour Statement: This form is estimated to take 0.2 hours to complete. Time will vary depending upon the needs of the individual case. Any comments on the amount of time you are required to complete this form should be sent to the Chief Information Officer, Patent and Trademark Office, Washington, DC 20231. DO NOT SEND FEES OR COMPLETED FORMS TO THIS ADDRESS. SEND TO: Assistant Commissioner for Patents, Washington, DC 20231.